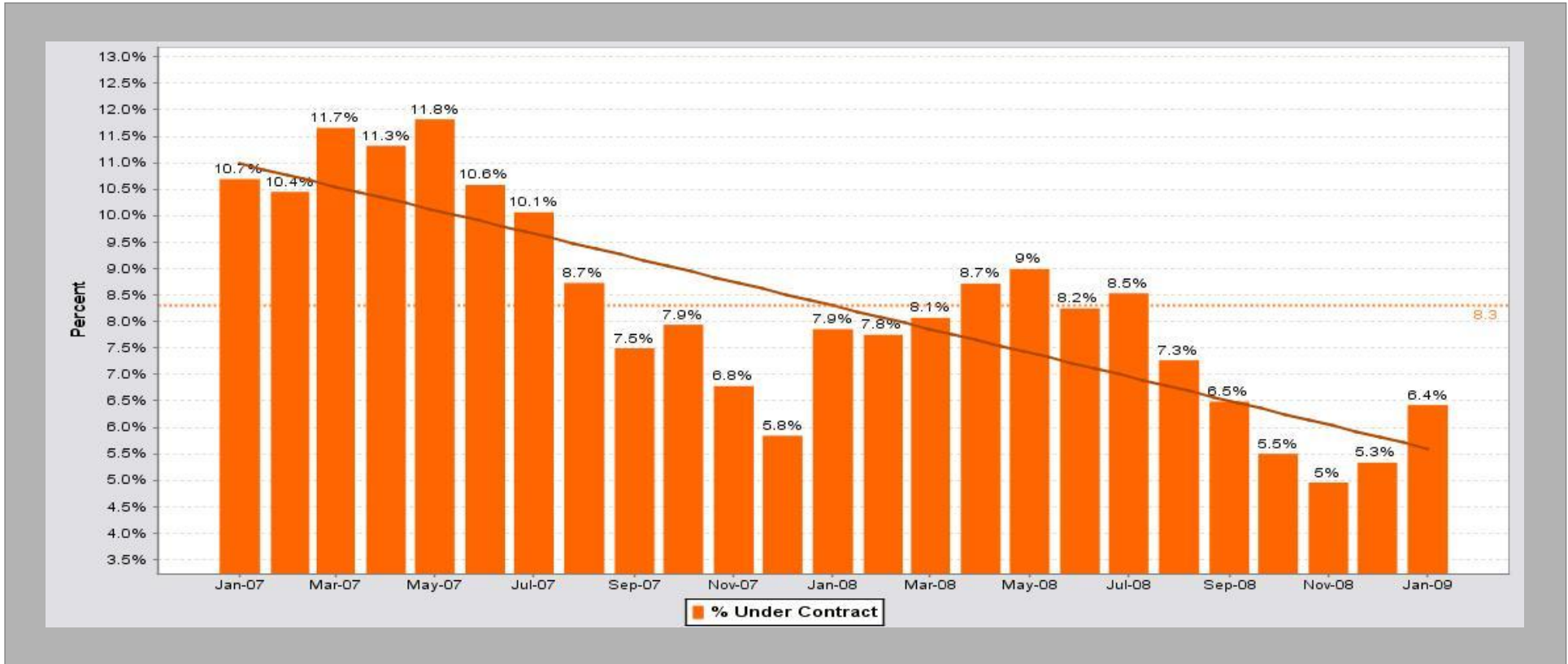


Market Dynamics

Percent Under Contract (UC) 2 Years (Monthly) 01/01/07 - 01/31/09



KEY INFORMATION

	Jan-07	Jan-09	Change	Percent Change
For Sale	14,741	14,905	164	1.1
Under Contract	1,576	957	-619	-39.3
% Under Contract	11	6	-4	-39.9



MLS: TRIAD	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single, Townhouse, Condominium, Manufactured, Cluster, Modular, Duplex, Residential)					Sq Ft: All
All MLS:	TRIAD Multiple Listing Service					



Market Dynamics

Percent Under Contract (UC)

2 Years (Monthly) 01/01/07 - 01/31/09

Triad Multiple Listing Service

Time Period	# Properties For Sale	# Properties Under Contract	% of Properties Under Contract
Jan-09	14,905	957	6.4
Dec-08	15,074	804	5.3
Nov-08	15,575	772	5.0
Oct-08	16,357	900	5.5
Sep-08	16,816	1,091	6.5
Aug-08	16,976	1,234	7.3
Jul-08	17,357	1,481	8.5
Jun-08	17,485	1,442	8.2
May-08	16,997	1,528	9.0
Apr-08	18,100	1,578	8.7
Mar-08	17,410	1,405	8.1
Feb-08	16,619	1,288	7.8
Jan-08	16,308	1,281	7.9
Dec-07	16,270	951	5.8
Nov-07	16,961	1,150	6.8
Oct-07	17,328	1,376	7.9
Sep-07	16,986	1,273	7.5
Aug-07	17,181	1,500	8.7
Jul-07	16,953	1,706	10.1
Jun-07	16,605	1,757	10.6
May-07	16,414	1,940	11.8
Apr-07	15,972	1,808	11.3
Mar-07	15,715	1,832	11.7
Feb-07	14,690	1,535	10.4
Jan-07	14,741	1,576	10.7