

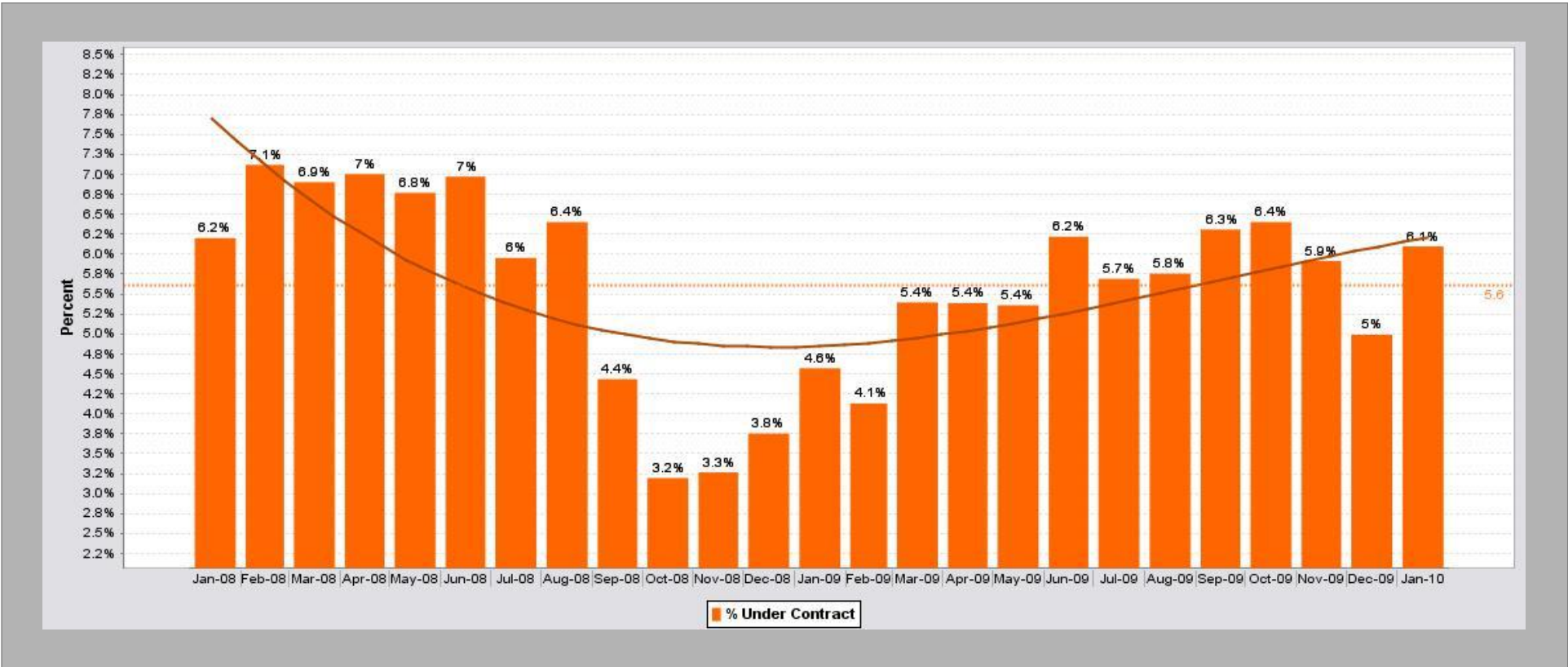


Market Dynamics

Percent Under Contract (UC)

2 Years (Monthly) 01/01/08 - 01/31/10

Triad Multiple Listing Service



KEY INFORMATION

	Jan-08	Jan-10	# Units Change	Percent Change
For Sale	4,161	2,313	-1,848	-44.4
Under Contract	258	141	-117	-45.3
% Under Contract	0	0	-0	-1.7



MLS: TRIAD	Period: 2 Years (Monthly)	Price: All	Construction Type: New	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single, Townhouse, Condominium, Manufactured, Cluster, Modular, Duplex, Other)			Sq Ft: All		
All MLS:	TRIAD Multiple Listing Service					



Market Dynamics

Percent Under Contract (UC)

2 Years (Monthly) 01/01/08 - 01/31/10

Triad Multiple Listing Service

Time Period	# Properties For Sale	# Properties Under Contract	% of Properties Under Contract
Jan-10	2,313	141	6.1
Dec-09	2,525	126	5.0
Nov-09	2,604	154	5.9
Oct-09	2,687	172	6.4
Sep-09	2,822	178	6.3
Aug-09	2,936	169	5.8
Jul-09	2,952	168	5.7
Jun-09	3,088	192	6.2
May-09	3,153	169	5.4
Apr-09	3,305	178	5.4
Mar-09	3,429	185	5.4
Feb-09	3,560	147	4.1
Jan-09	3,676	168	4.6
Dec-08	3,917	147	3.8
Nov-08	3,981	130	3.3
Oct-08	4,069	130	3.2
Sep-08	4,082	181	4.4
Aug-08	4,062	260	6.4
Jul-08	4,184	249	6.0
Jun-08	4,275	298	7.0
May-08	4,418	299	6.8
Apr-08	4,427	310	7.0
Mar-08	4,347	300	6.9
Feb-08	4,299	306	7.1
Jan-08	4,161	258	6.2