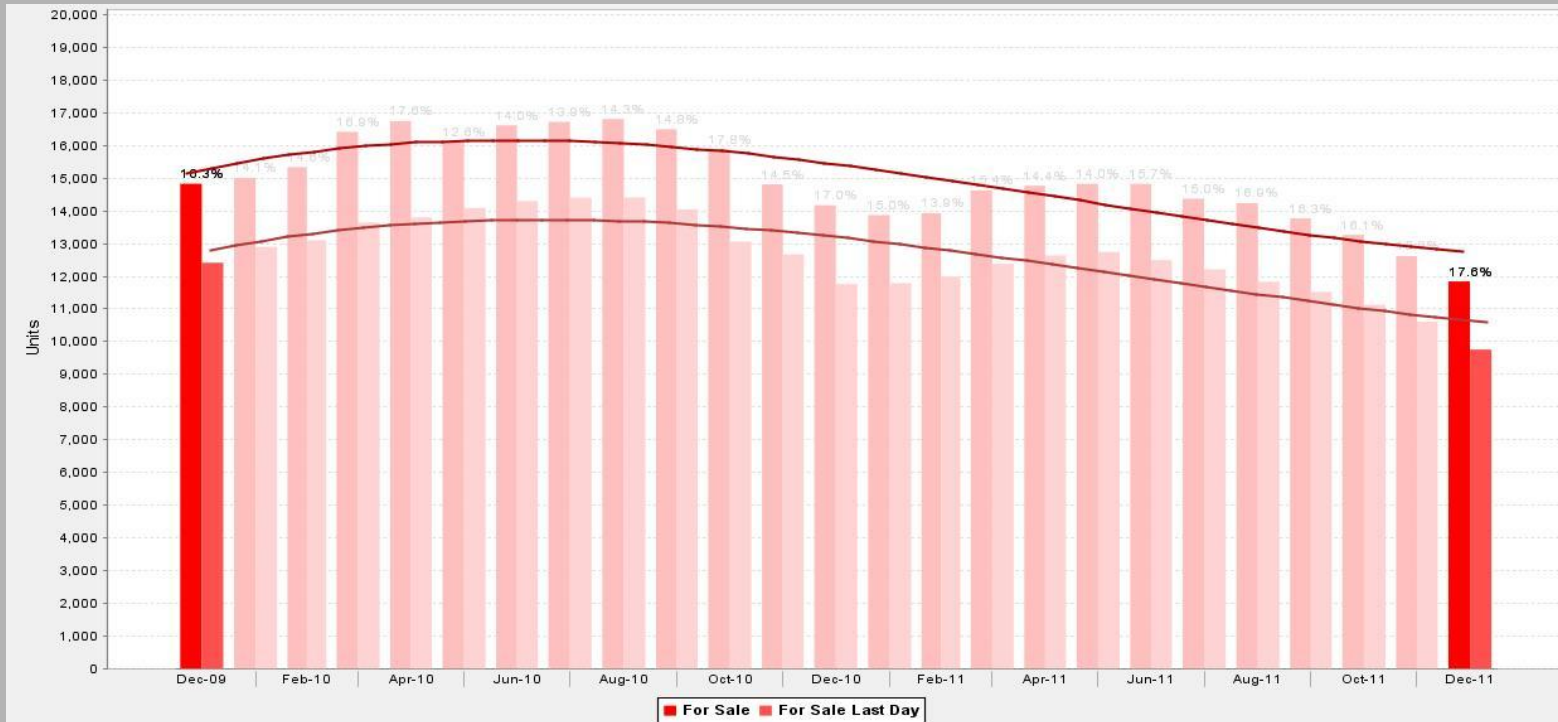


Market Dynamics

For Sale vs. For Sale Last Day of the Month 2 Years (Monthly) 12/01/09 - 12/31/11



KEY INFORMATION

	Dec-09	Dec-11	# Units Change	Percent Change
For Sale	14,831.0	11,845.0	-2,986.0	-20.1
For Sale Last Day of the	12,416.0	9,760.0	-2,656.0	-21.4



MLS: TRIAD	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types: All MLS:	Residential: (Single, Townhouse, Condominium, Manufactured, Cluster, Modular, Duplex, Other)			Sq Ft: All		
TRIAD Multiple Listing Service						

Market Dynamics

For Sale vs. For Sale Last Day of the Month 2 Years (Monthly) 12/01/09 - 12/31/11

Triad Multiple Listing Service

Time Period	# Properties For Sale	# Properties For Sale Last Day of Month	# For Sale - # For Sale Last Day	% Difference
Dec-11	11,845	9,760	2,085	17.6
Nov-11	12,619	10,615	2,004	15.9
Oct-11	13,269	11,131	2,138	16.1
Sep-11	13,771	11,524	2,247	16.3
Aug-11	14,239	11,835	2,404	16.9
Jul-11	14,375	12,214	2,161	15.0
Jun-11	14,829	12,498	2,331	15.7
May-11	14,832	12,749	2,083	14.0
Apr-11	14,772	12,639	2,133	14.4
Mar-11	14,631	12,382	2,249	15.4
Feb-11	13,930	11,991	1,939	13.9
Jan-11	13,871	11,791	2,080	15.0
Dec-10	14,175	11,764	2,411	17.0
Nov-10	14,813	12,671	2,142	14.5
Oct-10	15,891	13,061	2,830	17.8
Sep-10	16,498	14,049	2,449	14.8
Aug-10	16,812	14,413	2,399	14.3
Jul-10	16,723	14,406	2,317	13.9
Jun-10	16,619	14,299	2,320	14.0
May-10	16,113	14,090	2,023	12.6
Apr-10	16,748	13,801	2,947	17.6
Mar-10	16,420	13,649	2,771	16.9
Feb-10	15,339	13,105	2,234	14.6
Jan-10	15,009	12,898	2,111	14.1
Dec-09	14,831	12,416	2,415	16.3